



Utility Sales Associates

MANUFACTURERS REPRESENTATIVES

PROUDLY REPRESENTING (MD):

American Wire Group	Fiber Optic Cables, OPGW, Overhead and Underground Power Cables, Substation
Aquatronics	Cable Identification, Cable Locators, Primary & Secondary Cable Fault Locators, Accessories
BlackStar Tech	Emergency Power Solutions, Robotic Fire Watch Series, QuantumCore UPS Battery Series, Beacon Broadband Series
Classic Connectors / Clampstar	ClampStar (R) Bypass Connector, Permanent Repair, Fast Installation
Conduit Repair Systems	PVC Split Duct Repair System, Split Conduit, Split Couplings & Accessories
Creative Pultrusions	Composite Utility Poles, Composite Light Poles, Composite Cross Arms
DCD Design & Manufacturing, Ltd.	Cable Installation Tools, Duct Rodders, Swivels & Connectors, Pulling Grips
Durham	600V IT's, URD Metering Cabinets, Sockets, Test Switches
Electri-Glass, Inc.	Fiberglass Box Pads, Ground Sleeves, Switch Gear Pad Vaults
Formex	Transformer Pads, Duct & Bore Spacers, Duct Terminators,
G&W Electric Co.	Cable Terminations, MV Switches, Reclosers, High Accuracy Current & Voltage Sensors
High Voltage Inc.	High Voltage Test Equipment, Thumpers & Hipots, Cable Fault Locators, Dielectric Test Sets
IFD, Inc.	Internal Fault Detector for Distribution XFMR's, Faster, Safer & Better Troubleshooting, TempPatrol Overtemp Detection
ILPEA Industries, Inc.	Corrugated Conduit, Guy Guards, U-Guard
K-Line Insulators	T&D Polymer Insulators, Riser Support Insulators, Dead End Extension Insulators
Lewis Manufacturing	Suspension Grips, Tarps, Wire Mesh Pulling Grips
Metalpol	Steel Distribution and Transmission Poles, Steel Crossarms and Davit arms, Steel Substation Structures
Movex Innovation	Custom Designed Material Handling Solutions, Back Lots Handling, Live Line Work, Specialized Equipment
Novatech - Bitronics	Communication Processors, Digital Panel Meters, IED's & RTU's
Polesaver	Utility Pole Sleeves, Improves Grid Safety & Reliability, Reduces Environmental Impact, ISO 9001:2015 Certified Company
Powerside	Power Analyzers, Synchrophasers, Power Sensors
Radian Research - WECO	Meter Test Equipment, Reference Standards & Software, Value Added Services
Slacan	Transmission Hardware, Distribution Hardware, Communication / Telcom Hardware, OEM, Custom Forgings, Stampings, Weldments
Sunrise Technologies	Photo Controls for Outdoor Lighting, LED Dimming, Wireless & Smart Networks
Telescada	Remote Terminal Operator Controls, ULP Remote Controls, 2 Way Wireless Cap Controls
Uticom Systems, Inc.	Compliance Experts, Decals, Labels & Signs, Specialty Graphics
Utility Solutions, Inc.	Hot Line Sticks & Tools, Grounding and Transformer Simulators, Metering & Rubber Goods

CONTACT YOUR USA REPRESENTATIVE:

BRAD FURR (DE, MD, VA) bradfurr@utilityreps.com (252) 312-7745 Cell
FRED JOHNSON (DE, MD, NJ, PA) fredjohnson@utilityreps.com (570) 599-5998 Cell
TOM YOUNG (DC, MD, PA) tomyoung@utilityreps.com (814) 977-8004 Cell