Utility Sales Associates

MANUFACTURERS REPRESENTATIVES

PROUDLY REPRESENTING (VA):

American Wire Group	Fiber Optic Cables, OPGW, Overhead and Underground Power Cables, Submarine Cable, Meter Wire,
Aquatronics	Cable Identification, Cable Locators, Primary & Secondary Cable Fault Locators, Accessories
C-Line	Stud-mounted transformer lugs, pedestal connectors, mounting channel
Classic Connectors	ClampStar (R) Bypass Connector, Permanent Repair, Fast Installation
Conduit Repair Systems	PVC Split Duct Repair System, Split Conduit, Split Couplings & Accessories
Creative Pultrusions Inc	Composite Utility Poles, Composite Light Poles, Composite Cross Arms
DCD Design & Manufacturing, Ltd.	Cable Installation Tools, Duct Rodders, Swivels & Connectors, Pulling Grips
Durham	Sectionalizing Cabinets, Metering Cabinets, Meter Sockets, Test Switches
Electri-Glass, Inc.	Fiberglass Box Pads, Ground Sleeves, Switch Gear Pad Vaults
EtherWAN	Industrial Ethernet Switches, Wireless Edge Communications, Fiber switches and media converters, and Network Management
Formex	Transformer Pads, Duct & Bore Spacers, Duct Terminators,
G&W Electric Co.	Cable Terminations, SF6 Gas and Solid Dielectric Switchgear, Reclosers, High Accuracy Current & Voltage Sensors
GEC Durham	600 volt instrument transformers, including PT's, plus window type and bar type CT's
Hendrix Systems	Spacer Cable & Tree Wire, Composite Insulators, Covered Conductors, Polyethylene Spacers
High Voltage Inc.	HV Test Equipment, Thumpers & Hipots, Cable Fault Locators, Dielectric Test Sets
HiLumz	LED Retrofit Kits, Utility Lighting Upgrades, Infrastructure Lighting Solutions, High Mast Lighting, Street & Area Lighting, Sports Field Lighting,
IFD, Inc.	Internal Fault Detector for Distribution XFMR's, Faster, Safer & Better Troubleshooting, TempPatrol Overtemp Detection
ILPEA Industries, Inc.	Corrugated Conduit, Guy Guards, U-Guard
K-Line Insulators	T&D Polymer Insulators, Riser Support Insulators, Dead End Extension Insulators
Lewis Manufacturing	Suspension Grips, Tarps, Wire Mesh Pulling Grips
Payer Industries	Armor Rods, Guy Ends/Dead Ends, Splices, Line Guards
PDIC	Substation, Transformer, Circuit Breaker Diagnostic Equipment. PD Monitoring Systems
Phoenix Contact	Industrial Connectivity Solutions, Automation & Control, Power Solutions, Networking & Cybersecurity, Energy Monitoring & Management
Powerside	Power Analyzers, Synchrophasers, Power Sensors
Rohn Products	Pre-Engineered Steel Poles, Substation Structures, Guyed Towers, Steel Pole and Structure Accessories
SensorLink	Amp meters, High Voltage Voltmeters, Varcorders
Slacan Industries Inc.	Transmission Hardware, Distribution Hardware, Communication / Telcom Hardware, OEM, Custom Forgings, Stampings, Weldments
Sungjin General Electric Company	Oil-Immersed Transformers, Cast Resin Transformers, Dry-Type Transformers, Amorphous Core Transformers, Pad-Mount, Pole-Top, and Power Transformers
Sunrise Technologies	Photo Controls for Outdoor Lighting, LED Dimming, Wireless & Smart Networks
Trident Industries	Single Layer Composite Utility Poles, Multi-Layer Poles Self Supporting Composite Poles, Utility Poles Accories. Steps, Sleeves, Caps, & Base Plates
Uticom Systems, Inc.	Compliance Experts, Decals, Labels & Signs, Specialty Graphics, Asset ID Products
Utility Solutions, Inc.	Hot Line Sticks & Tools, Grounding and Transformer Simulators
Vanguard Electric, LLC	Tee Bodies, Bushing Inserts, Elbows

CONTACT YOUR USA REPRESENTATIVE:

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