



Utility Sales Associates

## MANUFACTURERS REPRESENTATIVES

### PROUDLY REPRESENTING (DE):

<b>American Wire Group</b> .....	Fiber Optic Cables, OPGW, Overhead and Underground Power Cables, Substation
<b>Aquatronics</b> .....	Cable Identification, Cable Locators, Primary & Secondary Cable Fault Locators, Accessories
<b>BlackStar Tech</b> .....	Emergency Power Solutions, Robotic Fire Watch Series, QuantumCore UPS Battery Series, Beacon Broadband Series
<b>Classic Connectors / Clampstar</b> .....	ClampStar (R) Bypass Connector, Permanent Repair, Fast Installation
<b>Conduit Repair Systems</b> .....	PVC Split Duct Repair System, Split Conduit, Split Couplings & Accessories
<b>DCD Design &amp; Manufacturing, Ltd.</b> .....	Cable Installation Tools, Duct Rodders, Swivels & Connectors, Pulling Grips
<b>Durham</b> .....	600V IT's, URD Metering Cabinets, Sockets, Test Switches
<b>Electri-Glass, Inc.</b> .....	Fiberglass Box Pads, Ground Sleeves, Switch Gear Pad Vaults
<b>Formex</b> .....	Transformer Pads, Duct & Bore Spacers, Duct Terminators,
<b>G&amp;W Electric Co.</b> .....	Cable Terminations, MV Switches, Reclosers, High Accuracy Current & Voltage Sensors
<b>High Voltage Inc.</b> .....	High Voltage Test Equipment, Thumpers & Hipots, Cable Fault Locators, Dielectric Test Sets
<b>IFD, Inc.</b> .....	Internal Fault Detector for Distribution XFMR's, Faster, Safer & Better Troubleshooting, TempPatrol Overtemp Detection
<b>ILPEA Industries, Inc.</b> .....	Corrugated Conduit, Guy Guards, U-Guard
<b>K-Line Insulators</b> .....	T&D Polymer Insulators, Riser Support Insulators, Dead End Extension Insulators
<b>Lewis Manufacturing</b> .....	Suspension Grips, Tarps, Wire Mesh Pulling Grips
<b>Metalpol</b> .....	Steel Distribution and Transmission Poles, Steel Crossarms and Davit arms, Steel Substation Structures
<b>Movex Innovation</b> .....	Custom Designed Material Handling Solutions, Back Lots Handling, Live Line Work, Specialized Equipment
<b>Novatech - Bitronics</b> .....	Communication Processors, Digital Panel Meters, IED's & RTU's
<b>Polesaver</b> .....	Utility Pole Sleeves, Improves Grid Safety & Reliability, Reduces Environmental Impact, ISO 9001:2015 Certified Company
<b>Powerside</b> .....	Power Analyzers, Synchrophasers, Power Sensors
<b>Radian Research - WECO</b> .....	Meter Test Equipment, Reference Standards & Software, Value Added Services
<b>Slacan</b> .....	Transmission Hardware, Distribution Hardware, Communication / Telcom Hardware, OEM, Custom Forgings, Stampings, Weldments
<b>Sunrise Technologies</b> .....	Photo Controls for Outdoor Lighting, LED Dimming, Wireless & Smart Networks
<b>Telescada</b> .....	Remote Terminal Operator Controls, ULP Remote Controls, 2 Way Wireless Cap Controls
<b>Uticom Systems, Inc.</b> .....	Compliance Experts, Decals, Labels & Signs, Specialty Graphics
<b>Utility Solutions, Inc.</b> .....	Hot Line Sticks & Tools, Grounding and Transformer Simulators, Metering & Rubber Goods

### CONTACT YOUR USA REPRESENTATIVE:

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