



Utility Sales Associates, Inc.

MANUFACTURERS REPRESENTATIVES

PROUDLY REPRESENTING (VA):

3M	EMS markers, Pipe and Cable Locators
American Wire Group	Fiber Optic Cables and OPGW, Overhead and Underground Cables, Power Cables, Substation
Classic Connectors	ClampStar (R) Bypass Connector
Conduit Repair Systems	PVC Split Duct Repair System
DCD Design & Manufacturing	Cable Installation Tools, Duct Rodders
Durham	600V IT's, Cabinets, Sockets, Test Switches
Electri-Glass	Fiberglass Box Pads, Ground Sleeves
Formex Manufacturing	Spacers, Transformer Pads
G&W Electric Co.	Cable Terminations, MV Switches, Reclosers
Grid Sentry	Smart Grid Sensor Platform
Hendrix Aerial Cable Systems	Spacer Cables
Hendrix Molded Products	Composite Insulators
High Voltage Inc.	High Voltage Test Equipment, Thumpers
IFD, Inc.	Internal Fault Detector for Distribution XFMR's
ILPEA Industries, Inc.	Corrugated Conduit, Guy Guards, U-Guard
ITEC	Instrument Transformers
K-Line Insulators Limited	Polymer Insulators
Lewis Manufacturing	Suspension Grips, Tarps, Wire Mesh Pulling Grips
Metalpol	Distribution and transmission, Steel poles for lighting
Mueller Electric	Electric Hardware, Insulated Ground Clamp Assemblies, Test Leads
Novatech	Communication Processors, Digital Panel Meters, IED's, RTU's
Radian Research - WECO	Meter Test Equipment, Reference Standards
SBB, Inc.	Temporary Transmission Towers
Sensorlink	Ammeters, High Voltage Voltmeters, Varcorders (VA Only)
Sunrise Technologies	Photocontrols for Outdoor Lighting
Tekron	NTP/PTP Timing Solutions for Substations
Telescada	Electric Hardware, Gas Hardware
Uticom Systems, Inc.	Decals, Labels, Signs, Specialty Graphics
Utility Solutions, Inc.	Hot Line Tools

CONTACT YOUR USA REPRESENTATIVE:

MATT FRASER (MD-VA-WV) mattfraser@utilityreps.com (804) 690-7977 Cell

ELLIOTT ERBE (VA) elliotterbe@utilityreps.com (757) 404-2025 Cell

VICKIE LOCKWOOD (Main Office) vickielockwood@utilityreps.com (804) 608-8080 Office